

Harvard Electric Policy Group Thirty-Seventh Plenary Session

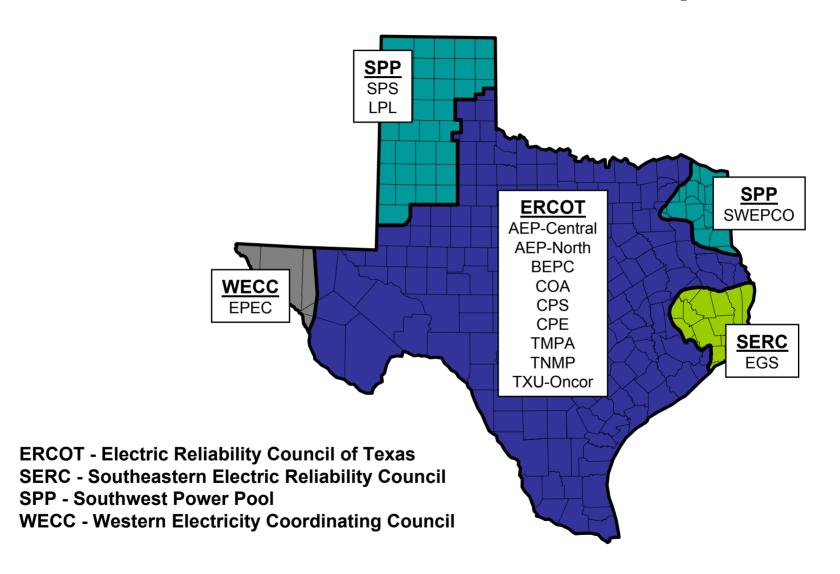
Retail Competition in Texas Electricity Markets: Is It Working? How Can We Tell?

Barry T. Smitherman, Commissioner Public Utility Commission of Texas

> Austin, Texas December 3, 2004



1. Texas Electric Area Map



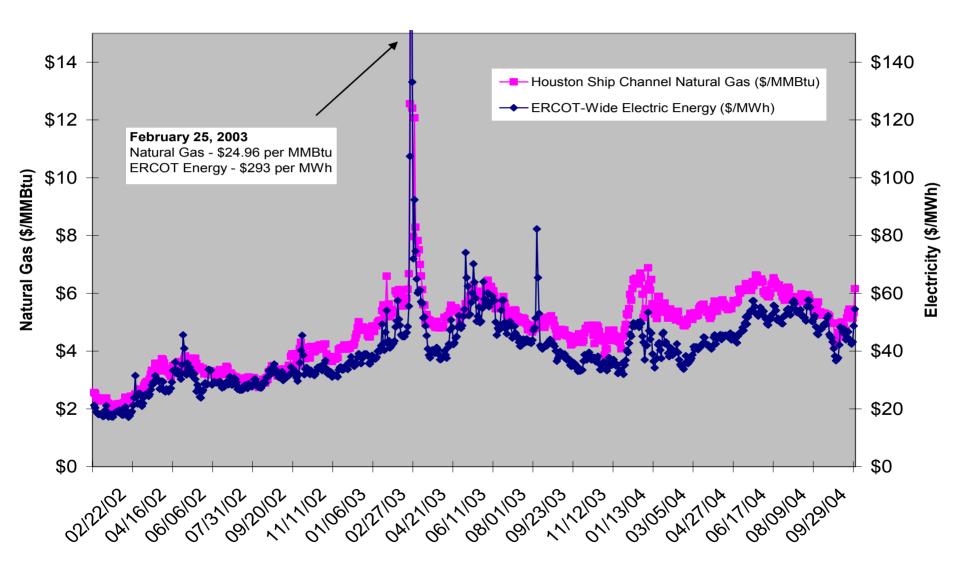
2. Price to Beat (PTB)

- Purposes of PTB
 - Price protection for small non-switching customers
 - Allow new REPs headroom to gain customers
 - Allow all REPs to adjust retail prices based on changes in wholesale prices
- Available from the affiliated REP to customers below 1 MW until January 1, 2007
 - But not mandatory after January 1, 2005
- PTB rates generally 6% less than January 1, 1999 rates, adjusted for fuel-cost increases

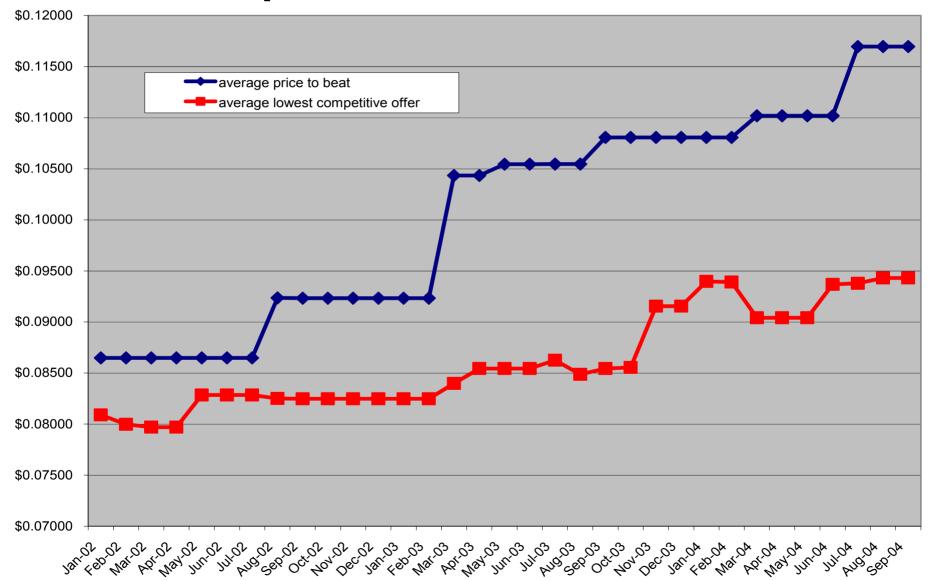
3: Number of REPs and Residential Product Offerings, 2002 Versus 2004

TDSP Service Area	# of REPs (December '02)	# of REPs (October '04)	# of Products (December '02)	# of Products (October '04)
TXU Electric Delivery	10	12	11	14
Centerpoint	10	11	11	12
Texas New Mexico Power	5	8	6	11
AEP Central	7	10	8	13
AEP North	3	7	3	9

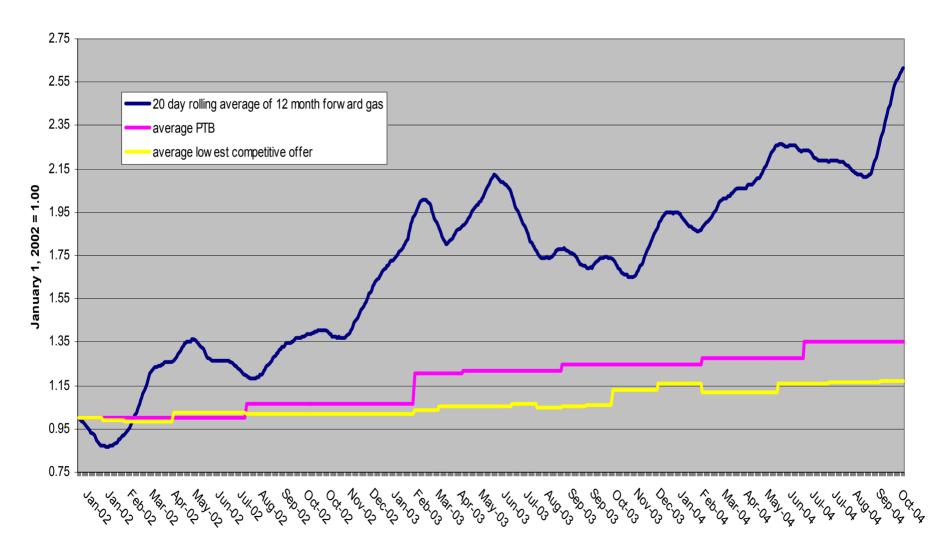
4. Electricity vs. Gas Prices, 02/02-09/04



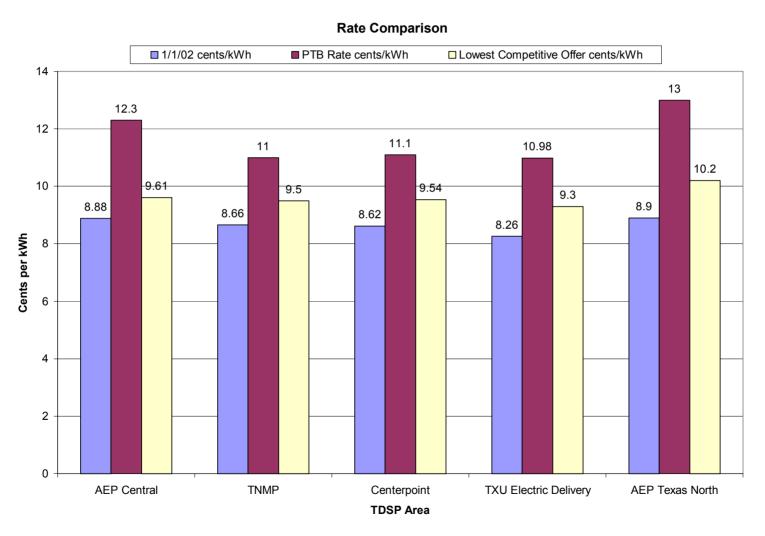
5. Average Res. PTB vs. Average Lowest Competitive Offer, 01/02-09/04



6. PTB vs. Lowest Competitive Offer vs. Gas Prices, 01/02-10/04

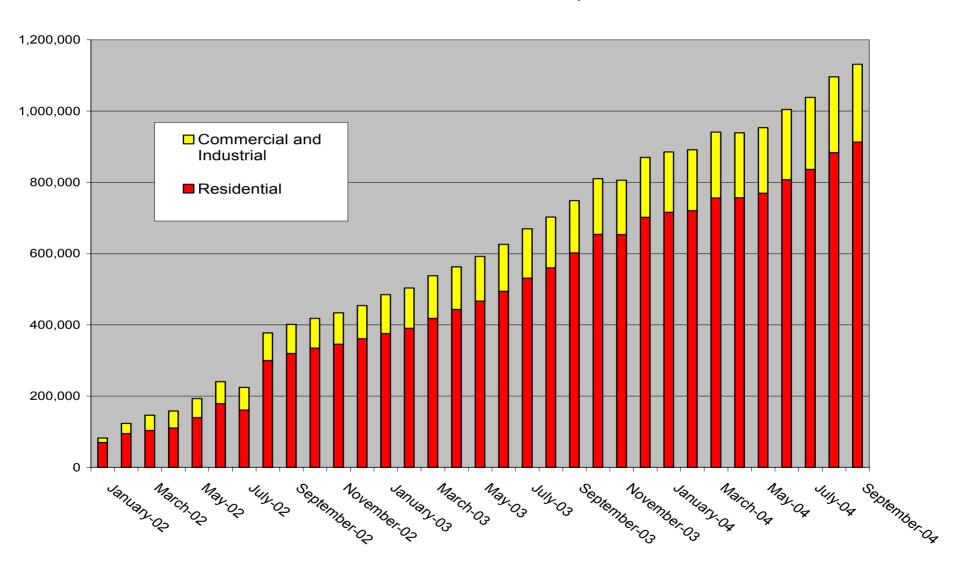


7. PTB vs. Lowest Competitive Offer vs. Pre-Competition Retail Price

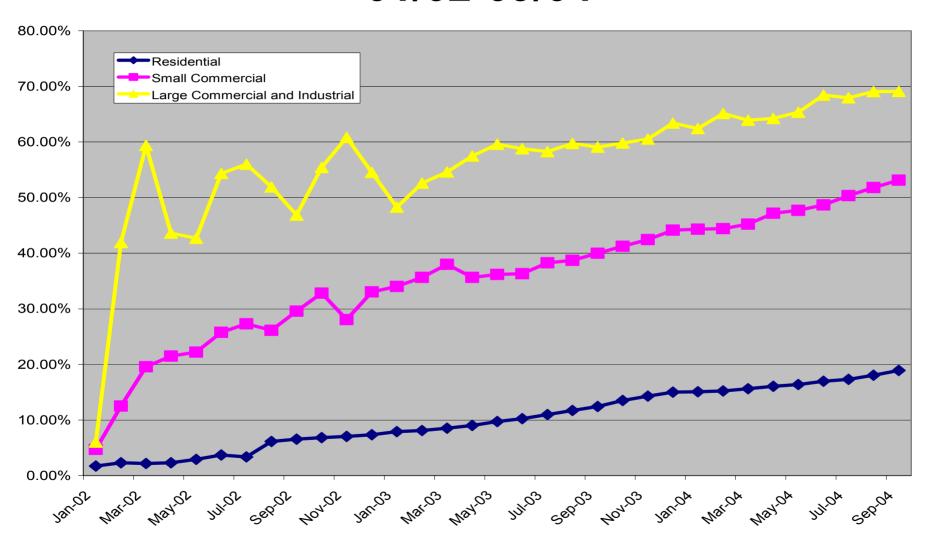


Source: Average Annual Rate Comparison for Residential Electric Service, PUC Electric Division

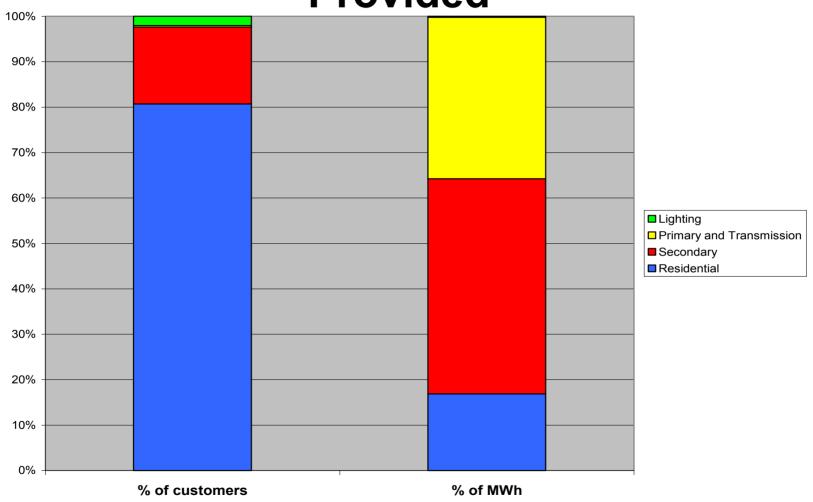
8. Customer Switches, 01/02-09/04



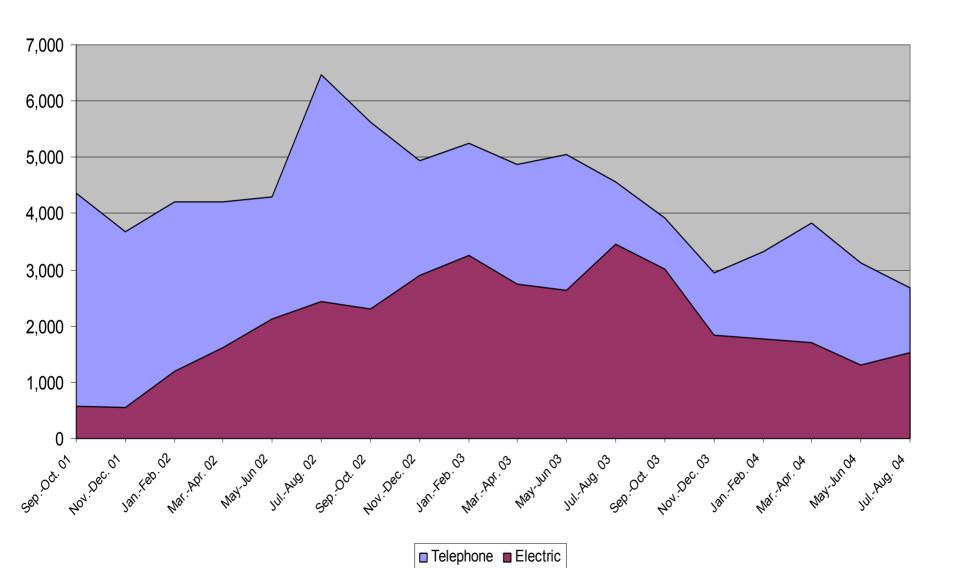
9. Customer-Switching Percentages, 01/02-09/04



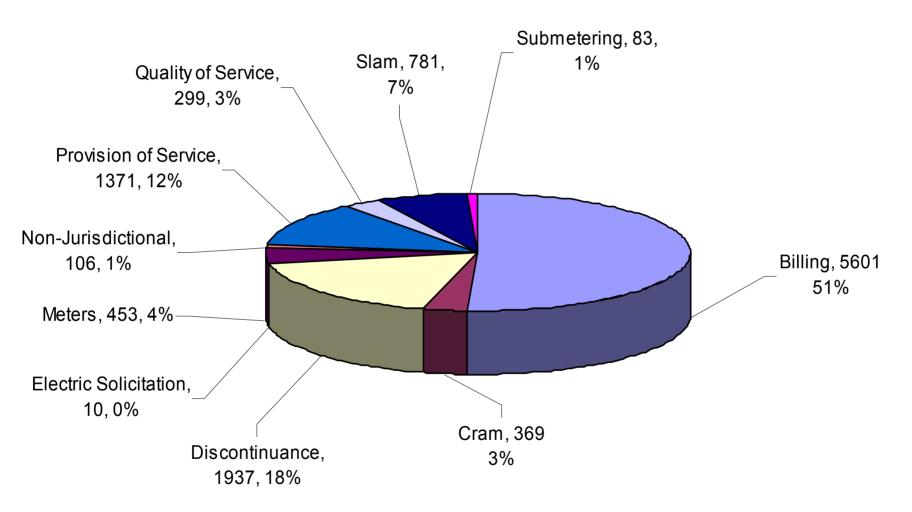
10. CREP Service Composition by Number of Customers and by MWs Provided



11. Total Customer Complaints to PUC, 09/01-08/04



12. Electric Complaints By Type, 09/03-08/04



Source: PUC Customer Protection Division