

The Standard Service Offer

(as opposed to the Standard Offer Service)

Where the “P” in this presentation stands for “Political”

The Harvard Electricity Policy Group

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The Standard Service Offer (SSO)

The Restructured State – Retail Choice



The Market Development Period
and the Frozen SSO, i.e., the
former bundled EDU rate

P

The Competitive Retail Electricity Supplier (CRES)

Certification

Battles for Margin

P

The Standard Service Offer (SSO)



POLR obligation – the frozen rate thaws



CRES provider chooses not to renew



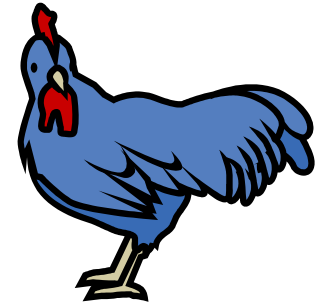
CRES provider tanks

(An altogether different problem)

P

The Standard Service Offer (SSO)

When (and if) Customers
return to the roost



The Variable Rate

Variable minimizes impact on other providers

Variable minimizes risk/return for EDU

Variable more accurately reflects
the cost of the obligation

The aggregated Customer

P

The Standard Service Offer (SSO)

The Fixed Rate Calculation
for the Loyal or the Lazy

P

(Slamming unacceptable)

RFP

Auction



Formula



The Coin Flip

The Standard Service Offer (SSO)

Reality Sets In:

Lack of competitors: issue of headroom
(who cares)

P

Competitive forces worsen at the end of
the market development period due to:

- No market support generation
- no shopping credits

Rate Shock Intolerable!

Which leads to:



The Coin Flip Calculation

Rate Stabilization

Formula:

Current Prices

+ Insurance

+ Exogenous adjustments

= the Market Fixed SSO