

RTO Accountability: The Mission and the Measurement

Craig Glazer
Vice PresidentFederal Government
Policy
PJM Interconnection

www.pjm.com 1 ©2005 PJM











At the Wholesale Level...

- Transmission access
 - Negotiation of "wheeling rights"
 - Discriminatory treatment
 - Lengthy litigation: "Refunds to a Corpse"
- Build-out costs
- "Reliability" and "native load" as code
- TLRs, demand ratchets, price squeeze you name it...

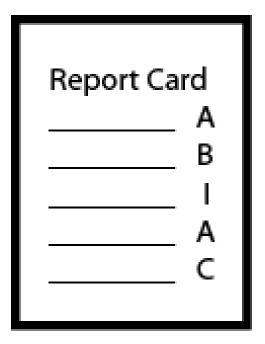


At the Retail Level ...

- Rates significantly above the national average
- Industrial subsidies for public interest programs
- Investment/technology stagnation
- Hit to global competitiveness



- Reminding the Regulator
 What We Got Right: Taking
 credit for our
 accomplishments
- Building on Past Experience: Learning What Needs Further Work
- Avoiding the Quagmire of Inaction



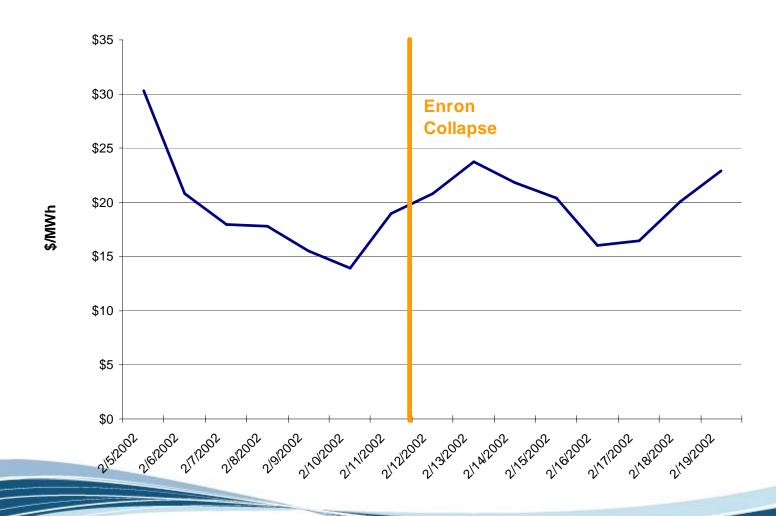


Accomplishment No. 1:

We moved the risk allocation formula: aka "There was no Enron rate case!"



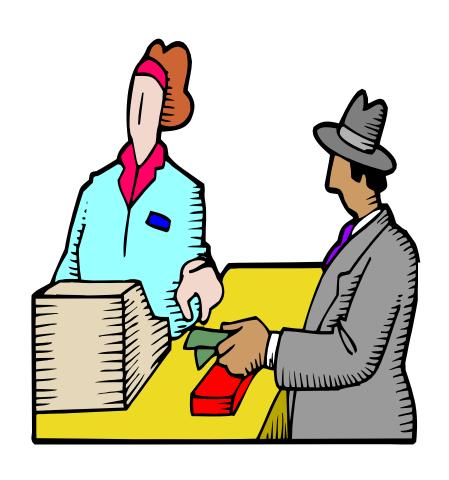
Mean PJM RTO LMP



©2005 PJM



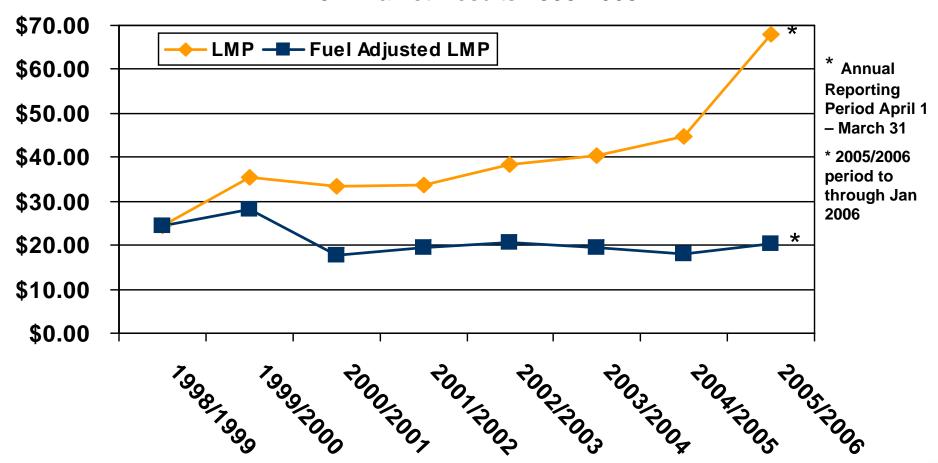
- Consumers are paying for higher commodity costs not "bail-outs"
- If anything, capacity prices too low
- Markets delivering signals: We need to react to them wisely





Comparison of Load Weighted Energy Prices to Fuel-cost Adjusted Load Weighted Energy Prices

PJM Market Results 1998-2005



Note: Fuel-cost adjustment performed based on 1998-1999 reference period. Fuel-adjustment based on hourly marginal fuel type



Accomplishment No. 2:

We got the fundamentals right!





- Regulatory solutions: Order 436, FCC Carterphone Decision
- Behavorial solutions: Order 436,
 Telecomm Act of 1992
- Structural solutions: Order 636, AT&T
 Divestiture



- Structural Solutions <u>Have</u> Worked
 - Eliminating multiple control areas
 - Regional planning
 - Redispatch in lieu of TLRs
 - Maximizing use of the Grid
 - Allowing customers to make economic decisions
 - Transparency





©2005 PJM



Ending the myth...





Mr. Grapes (helping himself to another glass of that fine old Madeira), "HAH! WE LIVE IN STRANCE TIMES-WHAT THE DOOCE CAN PROPER WANT WITH DRINKING FOUNTAINS!"





- Pay at Risk based on:
 - Operational Performance Standards
 - Customer Satisfaction Standards
 - Cost Controls
 - Implementation of new programs
- RTO Initiatives established by the Members Who Adopt an Annual Plan

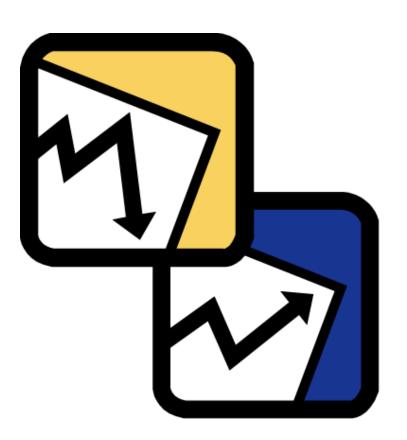


Rate Structure:

- Stated Rate
- Cannot exceed stated rate without full rate case filing
- Involvement of Member-Finance Committee in budget reviews and recommendations to the Board
- Refunds go directly to PJM members

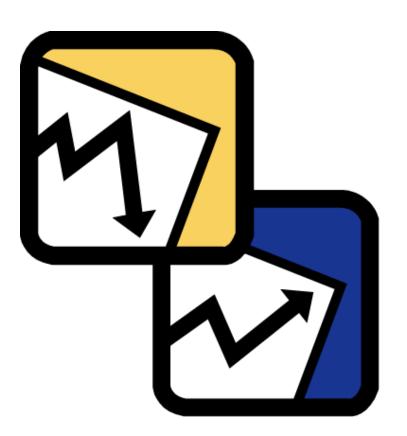


- Issue One: Need to Decide the Role of the RTO
 - RTO as a business?
 - RTO as a quasiregulator?
 - RTO as a public interest organization?



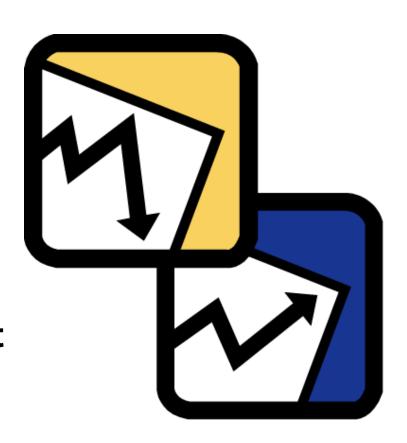


- Issue Two: What are we measuring?
 - The world with and without restructuring aka "the road not taken..."?
 - Consumer prices?
 - Operational efficiency?
 - Investment in new resources?
 - Customer satisfaction?
 - All customers?
 - Only end use customers?



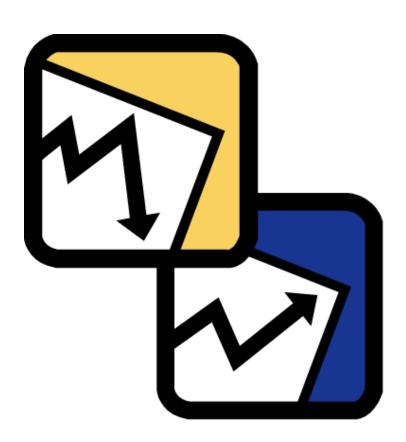


- Issue Three: The Relevant Market for comparison
 - Only the RTO footprint?
 - Comparisonsbetween RTOs?
 - Market vs. non-market considerations?





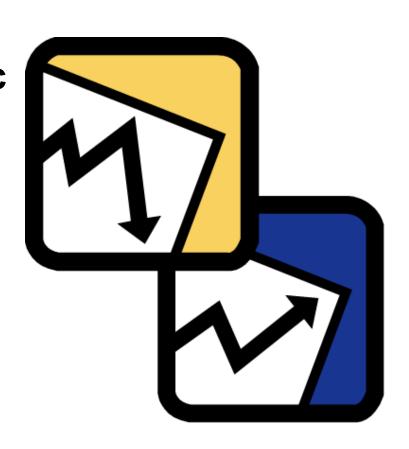
- Issue Four:
 Transparency of comparative information
- USOA Reform---Only a Partial Success
- Degree to which non-RTO market participants utilize the markets





The GAO Findings

- Cost/benefit consideration of specific market reforms
- Cost/benefit considerations of RTOs
- Cost/benefit consideration of the present operation of the electric grid

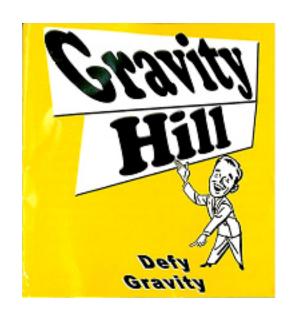




- Industry "scorecard"
 - Quantifiable Benefits
 - Qualitative Benefits
- Forward looking benchmarks
- Addressing measurement of reliability improvement aka "the numbers game"

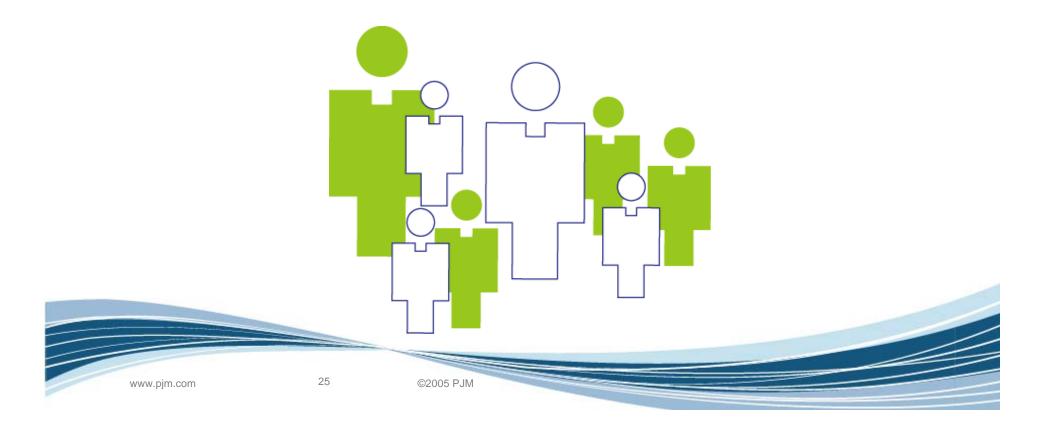


"Hanging in mid-air": a dangerous place





- A restructured industry or "Golden memories of yesteryear…"
 - The choice is ours





LET'S TALK...

Craig Glazer
Vice President-Federal Government
Policy
PJM Interconnection
202-393-7756
GLAZEC@PJM.COM